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2 **INDIA ADR WEEK DAY 4 – DELHI**

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4 **SESSION 2**

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8 **NAVIGATING THE FUTURE OF INTERNATIONAL ARBITRATION IN THE ASIA**
9 **PACIFIC REGION**

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11 **10:00 AM To 12:00 AM**

12
13 **Speakers:**

14 Ng Chu Yin, Head of Legal Services, AIAC

15 Dr. Harald Sippel, Head, Skrine's European Desk

16 Mrinal Jain, MD & Secretariat, Economic Damages and Valuation Practice

17 Abinash Barik, Co-Founder & Partner, Finvest Legal

18
19 **Moderator:**

20 Bhavini Singh, International Case Counsel, AIAC

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24 **MEHEK:** Now we move on to the panel discussion on Navigating the Future of International
25 Arbitration in the Asia Pacific Region. I would request all the panellists to join us on the dais.
26 I would request our Moderator also to join us on the dais. Our Moderator for the session is Ms.
27 Bhavini Singh. Bhavini is International Case Counsel with AIAC. She is India qualified lawyer
28 specialising in dispute resolution and has completed her LLM from Sciences Po Paris. Bhavini
29 has also represented clients in high value international and domestic arbitrations, mediations
30 and commercial litigation proceedings before various Courts and Tribunals. Our panellists are
31 Ng Chu Yin, she has worked as a QS for about 10 years in Malaysia. She then worked in local
32 claims consultant firm for about 4 years while studying law. After that she worked in a law
33 firm that specialises in construction dispute. She is now the Head of Legal Services with AIAC.
34 Our second panellist is Dr. Harald Sippel. With over 10 years of experience in Asia, he
35 facilitates business dealings in Malaysia and South East Asia region at large. He heads Skrine's
36 European desk. He was admitted to practice in EU Austria and as a foreign lawyer to the
37 Malaysian Bar. We have Mrinal Jain with us. He is the Managing Director, Secretariat,



1 Economic Damages and Valuation Practice. His primary area of focus is quantification of
2 damages, claims and losses involving complex economic financial and valuation issues in
3 domestic and international arbitration matters, including investment treaty arbitration cases.
4 He is recognised as one of the leading expert witnesses in international arbitration Who's Who
5 Legal in arbitration 2019, 2020, 2021, '22 '23 lists. He heads the firm's India practice and is an
6 economist from St. Stephen's College, Delhi. Our next panellist is Abinash Barik, Co-Founder
7 & Partner, Finvest Legal law firm based in New Delhi, India. He specialises in arbitration,
8 mitigating risks and corporate advisory, investigation and litigation. He has worked in various
9 jurisdictions such as India, UK, Germany and Malaysia, working at law firms, chambers and
10 arbitral institutions. He was previously working as a senior international case Counsel with
11 Asian International Arbitration Centre. Our next panellist is Ajay Thomas. He is an Arbitrator
12 and ADR consultant. Until recently he was inaugural Registrar and Director of legal affairs at
13 Oman Commercial Arbitration Centre. He has over 20 years of experience as Arbitration
14 Administrator, Arbitrator, Advocate and law professor. From 2009 to 2016 he was Director
15 and founding Registrar with London Court of International Arbitration India and also a
16 member of its Board of Directors. Prior to joining LCIA served as Counsel with Singapore
17 International Arbitration Centre and also with Singapore Chamber of Maritime arbitration.
18 He's a member of ICC Commission on Arbitration and ADR Paris, and is immediate past Vice
19 Chairman of ICC Court of Arbitrations India Arbitration group. He also serves
20 as National Correspondent for India to UNCITRAL Cloud system. I welcome all the panellists
21 and can we have a huge round of applause for the panellists and the moderator? I'm looking
22 forward to hear their perspectives. And now I hand over the mic to Bhavini.

23

24 **BHAVINI SINGH:** So as you're aware, the theme of our session is twofold. We are going to
25 focus on discussing the future of international arbitration in the Asia Pacific region, as well as
26 exploring the AIAC rules and Malaysia as a preferred seat of arbitration. As I'm sure you're
27 aware the Asia Pacific Region is emerging as a hub for international commercial arbitration
28 for various reasons, amongst others, including the fact that there has been sustained and
29 significant economic growth in the region. One of the inevitable consequences of such growth
30 is the expansion of businesses across these jurisdictions, which, in turn, of course, results in
31 an increase in the number of disputes from the region as well. Accordingly, my first question
32 is to Mr. Thomas, which is that, Mr. Thomas, what do you think the landscape of international
33 arbitration will be in this region in the future? And how can arbitration centres such as SIAC,
34 AIAC as well as other Centres in India, including, of course, our host, the MCIA, cooperate
35 with each other for their mutual benefit?

36



1 **AJAY THOMAS:** Thank you, Bhavini, I think that's a very interesting question. First of all,
2 let me say that I'm not Tejas Karia. You must have been expecting Tejas Karia to be speaking
3 here. Sorry to disappoint you on that front. Tejas, sadly, could not make it here. So I'm stepping
4 in into the large shoes of Tejas. And I hope I can do justice to that role which has been cast
5 upon me. So when you're talking about the landscape of international arbitration, I think we
6 should start off with truism number one, which is that slowly but surely the centre of gravity
7 of world trade has shifted to Asia and along with that the I believe that the centre of gravity of
8 international dispute resolution, including international arbitration, has also shifted to Asia.
9 And this is perhaps why a few years ago Sundaresh Menon, the current Chief Justice of
10 Singapore in a speech at the [UNCLEAR] Congress in Singapore, said, And I quote, Mr.
11 Menon, "this is the golden age of arbitration and those who practice it are extraordinarily
12 privileged to be able to do so" unquote. So ladies and gentlemen, I think this is the scenario in
13 which or the landscape in which international arbitration finds itself today in this region. And
14 when you're looking at the immediate region to the venue of this conference, that's the larger
15 South Asian region, I believe if you were to just go back rewind a few years ago, and if I were
16 to talk about the largest jury in this region, which is India, there was a time to quote a Supreme
17 Court decision, Guru Nanak, the Guru Nanak case of the Supreme Court, there was a time the
18 manner in which arbitrations were conducted in India, made lawyers laugh and legal
19 philosophers weep. So this was 20 years ago, this was 30 years ago. But if you would have fast
20 forward to today, ladies and gentlemen I believe this region and especially India is one of the
21 most dynamic regions when it comes to international dispute resolution. Not only because the
22 economies of the region are one of the fastest growing. India is one of the fastest growing large
23 economies in the world. And if you were to look at Bangladesh, Bangladesh has got a growth
24 rate even higher than that of India, but it's not as large as economy as India. So it's a very
25 dynamic business environment that we operating in. So, from a landscape perspective, I think
26 it's a flourishing landscape. From an institutional arbitration perspective, ladies and
27 gentlemen, again, I think institutional arbitration is...Thank you. Institutional arbitration is
28 flourishing in this region. In India at last count we had almost 45 arbitral institutions. Lots of
29 new institutions. There is a flagship arbitration institution of the Government of India called
30 the India International Arbitration Centre, which has recently been set up. The Arbitration Act
31 until 2015 was considered to be institution agnostic to quote the words of Justice A P Shah in
32 this 246 report of the Law Commission of India. But today, ladies and gentlemen, the act is no
33 longer institution agnostic. It promotes institutional arbitration, provides for an environment
34 where institutions can flourish and prime. Now, the immediate region. let's look at the
35 landscape for institutional arbitration, the immediate region. Pakistan has a few years ago set
36 up an arbitration centre called the CIICA, the Centre for International Investment and
37 Commercial Arbitration set up in Lahore. The Maldives has the Maldives International



1 Arbitration Centre. Bangladesh, which is one of the fastest growing economies in this region,
2 has got the Bangladesh International Arbitration Centre. Sri Lanka for many years had a
3 couple of arbitral institutions. But now they have a brand new International Arbitration Centre
4 in Colombo, at the World Trade Centre in Colombo. Afghanistan has a centre for dispute
5 resolution. Bhutan, ladies and gentlemen, does not have an arbitration centre, but I'm giving
6 to understand that the Bhutanese Government is looking at revamping its arbitration law to
7 provide an environment where institutions and arbitration can thrive in the region. So ladies
8 and gentlemen a truism is that truism number two is that the competition when it comes to
9 international arbitration and institutional arbitration is quite intense in this region for the
10 sheer fact that every country worth its salt today wants to establish itself as an arbitration hub
11 of sorts. So it's a very, very competitive, dynamic environment that we are operating in. Now
12 having said that, ladies and gentlemen, while there is competition, at the same time there is
13 scope for tremendous cooperation. And something that people who run institutions should
14 remember is this that the pie is large enough for everybody. And if you were to break down the
15 rules of various arbitral institutions internationally and also in the region. The rules are
16 basically generic rules. There isn't much of a difference in the rules. There are tweaks here and
17 there, but in reality, the DNA of arbitral, the institutional rules are pretty much the same. And
18 I tell you this with 15 years of experience working in institutions and arbitral institutions. So
19 what matters, ladies and gentlemen, in differentiating institutions is the quality of the men
20 and women who man these Centres and the quality and the robustness of the processes that
21 each of these Centres have. So having said that competition is there. Competition is good. It
22 makes institutions provide better services. But at the same time we must remember, people
23 who run institutions that there is tremendous scope for cooperation. How do you cooperate?
24 There can be protocols, for example, which can be developed between institutions to look at
25 things like consolidation. Similar contracts, but which have different arbitral clauses. There
26 can be consolidation protocols between institutions. You can follow the PCA model of
27 cooperation. The Permanent Code of Arbitration, for example, is a model of fantastic
28 cooperation in the field of institutional arbitration, where the PCA actually appoints other
29 institutions as appointing authorities. So, for example, the PCA in UNCITRAL Rules
30 Arbitration wants to appoint an Arbitrator in Kuala Lumpur. The PCA acknowledges the fact
31 that it might not have access to the best exposure and directories of Arbitrators in Malaysia,
32 so it will in turn appoint the AIAC as an appointing authority, and as a matter of fact, when I
33 was running the operations of the LCIA in India, the first case which came to be referred to
34 the LCIA in India, was actually a PCA appointment case where the seat of arbitration was in
35 India under the UNCITRAL Arbitration Rules. So ladies and gentlemen these are ways and
36 means which institutions must cooperate with each other. People running institutions must
37 remember that the pie is large enough for everybody. It's a market which is dominated by ad



1 hoc arbitration. So that's what you need to remember. Your competition is not the other
2 institutions. Your competition is ad hoc arbitration. Let's look at India, for example, 80% of
3 our market is ad hoc. So institutions should come together in forums like this and promote the
4 virtues of institutional arbitration as a process. And to widen that pie, keep eating on to that
5 ad hoc pie. And then in a few years, you'll realize that your caseloads have increased
6 exponentially. So these are thoughts that I thought I'd share with you on the question that you
7 put to me Bhavini. Thank you.

8

9 **BHAVINI SINGH:** Thank you Mr. Thomas. My next question is to Chu Yin. So international
10 commercial arbitrations in the recent past, in particular have seen the emergence of certain
11 specific features. Two of these of note are summary determination and emergency
12 proceedings. So in your opinion how have arbitration centres in different countries dealt with
13 such issues and specifically, how has the AIAC addressed the issues of summary
14 determination and emergency proceedings?

15

16 **NG CHU YIN:** Thank you, Bhavini. So I will first start with dealing with dealing with the
17 summary determination issues. Just a brief introduction about what summary determination
18 issues in arbitration is. I'm sure everyone here is already well aware. It's an early dismissal
19 procedure. That parties usually raise it at a very early stage in the arbitration. It is mostly raised
20 upon a point of law or point of fact that are manifestly without merits. So when we were
21 drafting, when the AIAC were drafting the latest 2023 Rules, we were actually contemplating
22 whether we should include the summary determination procedures in our rules, because, as
23 you may aware, the UNCITRAL Arbitration Rules, they do not have an express provision to
24 deal with the summary determination. So I would like to go back a bit on the deliberations
25 that UNCITRAL has discussed on whether or not to include such a procedure in the Rules.
26 They have discussed three options. The first option is they don't include any rules in
27 the UNCITRAL Arbitration Rules, but just to include a guidance notes. So the guidance note
28 will serve as a similar purpose because they refer to Article 17(1) and 34(1) where the
29 UNCITRAL Rules recognize the broad discretion of the Tribunal to conduct the proceedings,
30 and also the Arbitrary Tribunal is empowered to award separate awards on different issues at
31 different time. So the second option that the UNCITRAL was considering is to have a simple
32 and generic rules to deal with summary determination, followed by the commentary. And the
33 third option that there were considering is a very detailed rule, step by step procedure, and to
34 fix the timeline. And the UNCITRAL has adopted the first option where they have published
35 the notes to the general rules. But the AIAC has adopted the second option, which we have a
36 simple generic, only two rules on the summary determination. The main reason is because as
37 an institution there is a need for us to determine the cost when in the event that the summary



1 determination happened to dismiss the whole arbitration proceeding. We have an issue last
2 time in the earlier, earlier days, where we always face the situation when the Tribunal has
3 determined that the arbitration proceeding is terminated. So then the question would be, what
4 would be the cost of the arbitration proceeding? Some of the Tribunals they actually claim for
5 the whole arbitration fees, which is very unfair to the parties because summary determination
6 is just at a very early stage of the proceeding. So that's when the institution like AIAC, we can
7 step in and determine the reasonableness of the cost as well as to justify the time that is spent
8 by the Arbitrator in dealing with the summary determination issue. And the second reason for
9 us to include the summary determination, the rules in our 2023 Rules is because some of the
10 parties or the Tribunal may not be familiar with summary determination power that they have,
11 so by including that rule into our 2023 Rules, it make it clearer to the parties as well as the
12 Tribunal, that they have such a power and they have such a right to refer to the Tribunal. And
13 I'll move on to the next issue, which is emergency proceeding that Bhavini has mentioned.

14

15 So the emergency proceeding was firstly adopted by the International Centre for Dispute
16 Resolution, which is known as the ICDR since in 2006. This was very long time ago. Then
17 thereafter there are other institutions which adopted the same proceeding like AIAC, the ICC
18 and the Institute of the Stockholm Chambers of Commerce and SIAC also have a similar
19 emergency arbitration proceeding. And this usually happened before the Arbitral Tribunal is
20 appointed and it deals with a very emergency interim decision that requires emergency action.
21 In the Rules, what is required is that the Centre will appoint within 24 hours when there is
22 such a request for emergency proceeding and then the Emergency Arbitrator will then
23 determine the issue within two weeks from the date of the reference. So the question is, why
24 do we need institution, rather than an ad hoc arbitration to deal with emergency issues? The
25 first point would be in order to appoint an Emergency Arbitrator, it requires consent between
26 both parties. So the issue may arise when one party is urgently needing a decision on an
27 emergency process, but the other party would not be happy with such a request, so there will
28 be a delay in appointing the Arbitrator in this sense. So that's why institution rules would
29 overcome this kind of difficulty in this event. And the next most important reason is also the
30 quality and the qualification of the Emergency Arbitrator. As an institution when a party
31 referred the to an institution on certain issues, on emergency proceeding, for example, they
32 will usually also give the Centre the criteria that they want for an Arbitrator, and then
33 the Respondent will then also give up some of the criteria and with that one we will have the
34 discretion. The Director of the AIAC would have the discretion to then determine a suitable
35 Arbitrator. With this criteria and with someone stepping in impartially to determine the
36 suitable Arbitrator. This would be beneficial to the parties in the proceedings as well.

37 And yeah, that's my point of view. Thank you, Bhavini.



1

2 **BHAVINI SINGH:** Thank you Chu Yin. My next question is to Professor Harold Sipple. So
3 while we're on the topic of AIAC, could you please explain the infrastructure that is created by
4 the AIAC for the conduct of international commercial arbitration, and also shed light on the
5 nature of services? Since the issues relating to enforcement of awards do arise in various
6 jurisdictions, could you please explain the legal system in Malaysia, as I'm sure the audience
7 would also know to what extent it is compatible with the legal systems of other countries in
8 the Asia Pacific region, as well as India, in particular?

9

10 **DR. HARALD SIPPEL:** I'll be happy to Bhavini. Ladies and gentlemen, you may be
11 wondering what on Earth is this person doing here and that's me? Why is there someone who
12 is clearly not Malaysian, who is supposed to explain to you the advantages of Malaysia, and
13 generally how the AIAC works. It may look very strange and I appreciate that. But please don't
14 look at your phones yet and listen to me for one minute and I believe I'll have you convinced
15 why I have a few things, intelligent things to say about this. Yes, I'm not Malaysian.
16 I'm Austrian. Not even from this continent. I'm from Europe, but I've been living in Malaysia
17 for the last five and a half years and initially I was the AIAC's Head of Legal Services. So I know
18 the institution very well. I now practice in the largest Malaysian law firm. I know the country
19 and the legal system very well. Now on the legal system, sticking to that and as someone who
20 has fallen in love with Malaysia over the last years and sees more and more discontent in the
21 region, by region I mean South Asia, Southeast Asia, overall, with the hefty prices you have to
22 pay when you go to Singapore. I have good news for you because I believe Malaysia is a viable
23 alternative to Singapore. Maybe not in those matters, in those contracts where the stakes are
24 super high because maybe that's when there is less room to try out something else but
25 generally, yes, absolutely. Now, why do I say that? The most important reason, as I see it is
26 that a lot of the Malaysian law actually stems from Indian law. You look at our Contract's Act.
27 And by our I obviously mean Malaysia, not Austria, where I'm from originally, you look at the
28 Malaysian Contracts Act, and it's based on the Indian Contracts Act. So if you have a contract
29 that's governed under Malaysian law, the commercial contract, and you will have to rely on
30 the Contracts Act, and not just the provisions in the contract you will very much feel at home.
31 Decisions by Indian Courts are persuasive in Malaysia. They're not precedents, yes, but they
32 are persuasive. So it really puts you in a highly advantageous position. If you go and have legal
33 proceedings in Malaysia, such as those proceedings that are ancillary to arbitration
34 proceedings. I'm particularly speaking about enforcement and setting aside proceedings.
35 I must admit when I came to Malaysia in early 2018, I had some reservations. Above all, as
36 you may know, there is this stereotype or this prejudice that Malaysia is very relaxed, very
37 slow. Yes, it is true to some extent, I will not hide that. I'm getting very upset with taxi



1 drivers who often get lost on the way and I tell them, please turn left and then they turn right.
2 I guarantee you it happens almost once a week, but this is not related to legal stuff, right? This
3 is really daily life. The Judiciary is super-efficient. And I am not here to just give you a pep
4 talk. I'll give you a very concrete example why I say so. I often tell my European clients do not
5 necessarily put in an arbitration clause into this particular contract because it may be better
6 to resolve it in Court. First instance, usually six months ,boom, you're done. By that time,
7 probably India will have assigned a Judge, or I don't know, but that's not for me to say. I just
8 hear that the 11th commandment is never litigated in India. But again, that's not for me to say.
9 Now what about the AIAC as such, because I covered the legal framework and the situation
10 you would find yourself in if you had legal proceedings in Malaysia. The AIAC as I see it very
11 viable alternative to the SIAC. I think the institution that a lot of Indian parties rely on. In fact,
12 it seems to me if Indian parties did not rely on the SIAC anymore, they would have to downsize
13 by about 50%. Right? Almost, I think more than half their cases come from Indian parties.
14 Why should you take into consideration the AIAC? Well I believe one consideration that
15 becomes more and more relevant. And we heard it yesterday in Mumbai also, is costs. The
16 Schedule of Fees at the AIAC is very balanced in the sense that yes you pay a price for your
17 Arbitrator, but it's not a super low price. It's an appropriate price. You don't want to go
18 so low that no Arbitrator is interested. But you want to have a reasonable price. The same for
19 the administrative fees. Yes, they are much lower than in other institutions, but they are at a
20 reasonable price. So you know that you get a very good quality of service, but at a lower price.
21 Another point I'd really like to highlight is the AIAC's facilities as such, and I'm again, not just
22 here. So the cost, you can look it up. You simply look into the rules. Those are hard facts. But
23 what about the facilities? You've never been there. And it's difficult for me to sell this to you,
24 so to say, without being specific. Well, two reasons the AIAC has already won several prizes
25 for having the best facilities in the world, not just in the region, but in the world. In fact as
26 the AIAC's Director, professor Sundara Raju mentioned recently at an event in KL, only the
27 Peace Palace in the Hague has larger facilities than the AIAC itself, and you would have
28 hearing rooms, that as I see it having done hearings in both, that do not need to have any
29 concern when matching themselves with Maxwell Chambers in Singapore. But again you get
30 everything at a much lower price. I must say that from a cost perspective, when you move
31 across, I believe that costs become more and more of a concern because when arbitrations
32 used to be a timely, very swift and cheap process, we've seen a change over the last years, now
33 the biggest pushback we see is it's taking too long and it's too expensive. I believe that AIAC is
34 a very viable alternative to address these concerns. So for the next contract, whether you are
35 in- house or whether you are advising your client, do consider the AIAC and if you come to
36 Malaysia, I'd be very happy to take you out for lunch or dinner. Thank you.

37



1 **AJAY THOMAS:** With the permission of the Moderator, I just like to add a little bit to what
2 Harold said about the costs. Having had the opportunity of studying, living and working in
3 Singapore, I must say that, from a cost perspective, when you move across the border from
4 Singapore to Malaysia the cost literally halves. So that's something that you need to keep in
5 mind if you're considering Singapore versus Malaysia. Or maybe it's lesser now.

6

7 **DR. HARALD SIPPEL:** It's actually one third by now. The Ringgit has been not really doing
8 well, which is very bad because I receive everything I earn is in Ringgit, but some of the
9 expenses I have are in Euro, so it's very painful at the moment. So this is why I know quite well
10 that it's one third.

11

12 **BHAVINI SINGH:** All right, thank you, Professor Harald and Mr. Thomas. While we are on
13 the subject of cost, I would like to ask Abinash the next question. So the basis for an Arbitrary
14 Tribunal's decision to award costs to the parties has again become a matter of debate,
15 particularly in the context of the conduct of the proceedings. So what do you think about this
16 issue and how do you think that institutional rules can address the issue of the apportionment
17 of costs and the conduct of proceedings?

18

19 **ABINASH BARIK:** Thank you Bhavini. Distinguished panel members, distinguished guests
20 of the dais, ladies and gentlemen. Good morning. Fathers [UNCLEAR] have the exposure
21 shots. I first thank AIAC for inviting me to this event and address the audience during the
22 India ADR Week 2023. And it's actually a pleasure speaking in one forum where we have a
23 gathering of arbitration practitioners, academics and students. Now this issue, which we
24 discussed about the cost of arbitration, we need to look at it from a broader perspective. And
25 when we look at it from the broader perspective, we need to look at it not only from the Arbitral
26 Tribunal's perspective, but also the role of Courts in arbitrary disputes, because finally,
27 whether you will get your costs or not, it depends on the seat of the arbitration or in the
28 alternative, the enforcement jurisdiction. As you all know when parties choose arbitration that
29 option itself is an opt out from the default mechanism of going to national Courts. Now this
30 opting out, however is not for all seasons and all time. The Court plays a critical role in the
31 arbitral process itself, at various stages. And in that context, what we need to know is
32 sometimes the role of the Court is setting the boundaries of the arbitration or second, when
33 the Court supports arbitrations through interim orders or vice versa, recognition
34 of arbitral awards, and of course, at the end, the Court's role in setting aside and enforcement
35 of awards. In that context this relationship between the Courts and the Arbitrary Tribunals
36 has been very pointedly stated in the Book of Redfin and Hunter of International Arbitration,
37 where they described this relationship and I quote "between forced cohabitation and true



1 partnership” unquote. And in the words of Chief Justice Sundaresh Menon from Singapore he
2 States, quote, “despite arbitration's route in party's choice, a national Court remained the final
3 gatekeepers of the legal fitness of arbitral awards and processes.” With that context, when we
4 look at costs of arbitration, we need to understand that the Arbitral Tribunal's authority to
5 allocate costs can be addressed in three factors. The first is the applicable law, the second is
6 the agreement of the parties, and the third is the applicable rule of the arbitration. For today's
7 forum, I would be limiting myself to the AIAC Arbitration Rules for the third part. Now, when
8 we are looking and deciding on cost allocation, we need to understand it's broadly. Two
9 approaches. All right. The first, which most people know the loser pays or costs, follow the
10 event approach. Now this is a very English centric approach under which the losing party
11 compensates the prevailing party or the winning party for the cost that it has incurred. And
12 when you look at the American approach, it states you bear your own costs or pay your own
13 way. And this approach ensures that each party would bear its own legal cost and its
14 proportional share of arbitration costs. Now before I go into what costs are under
15 the AIAC arbitration rules just to give context I'll just quickly refer to factors that Arbitral
16 Tribunals take in very briefly. They look at the relative success of all issues which are presented
17 in the matter. Two they look at party conduct and whether proceedings have been conducted
18 in efficient and cost- effective manner. And third, what are the nature of the cost? And in that
19 way when we look at costs and time efficiency, just to give you context, the 2021 survey of
20 Queen Mary- White and Case it states in one of its findings that 60% of Arbitrators and 51%
21 of in House of Counsels favour limiting of length of written submissions to ensure that
22 arbitrations are cheaper and faster. Just one of those findings. Now let us move to the AIAC
23 Rules that we discussed. When we look at AIAC Rules, if you have them and we start at
24 Rule 18. Rule 18 specifically states that the term cost, as specified in Article 40, shall include
25 the expenses reasonably incurred by AIAC in connection with the arbitration, the
26 administrative fees of AIAC, as well as cost of facilities made by AIAC under Rule 18. And when
27 you're looking at Rule 18, you need to look also at Rule 18(3), which speaks that
28 notwithstanding the above, all Parties and Tribunals have the ability to agree on the fees and
29 expenses with a fee agreement. Before I move to the UNCITRAL part of the rules, we will go
30 to the first part, which states that when you understand AIAC Arbitration Rules, the AIAC
31 Arbitration Rules include in the introductory provisions of Rule 1, which states, the arbitration
32 rules consists of AIAC arbitration rules and Part 2 UNCITRAL Arbitration Rules as revised.
33 And in that context we go from Articles 40 to 42 of the UNCITRAL rules. And here is the crux.
34 Now, what are costs which we discussed? Article 40 term cost includes the fees of Arbitral
35 Tribunal to be stated separately, the reasonable travel expenses, reasonable cost of expert
36 advice, who we have here on my left side out here and other assistance required by the
37 Tribunal. Reasonable travel and other expenses, legal and other costs incurred by parties in



1 an arbitration to the extent, it's important here, the Arbitral Tribunal determines the amount
2 of such cost is reasonable, and this is where the entire game revolves around. And of course,
3 at the end, any fees that the appointing authority may refer to. And when you're reading in
4 Article 40, before I go into the specific other factors that are very important in this context is
5 Article 42, which discusses allocation of costs. And Article 42 clearly states, the cost of
6 arbitration shall in principle be borne by unsuccessful party or parties. So under AIAC Rule,
7 as we were looking at it, it's the English approach that they are taking into. However, the
8 Arbitral Tribunal may apportion each of such costs between the parties if it determines that
9 apportionment is reasonable, taking into account the circumstances of the case. And we have
10 been going around on this on the circumstances of the case. Before I go to that specific
11 circumstances just to give context to that, I would also refer to Article 9(7) of the IBA Rules of
12 taking evidence in international arbitration which specifically states that it permits the
13 Tribunal to order cost against a party that fails to conduct itself in good faith in taking of
14 evidence. So you have got reasonable conduct, then you've got good faith in taking of evidence.
15 Now, when we move forward as to when these factors are taken forward. You need to
16 understand there are broadly three stages. The first stage is, is that the outset of the
17 proceedings. So during the outside of the arbitrary proceedings, you may have situations with
18 the arbitral Tribunal may be discussing during the first Procedural Order, the first case
19 management, as to how they can control costs, and what are the factors that would be included
20 under costs that we discussed under Article 40 and 42. The second is, during the proceedings,
21 in a way where Arbitral Tribunals issue partial awards in which they take into account and
22 protect the remedies that is there for the parties. And of course, at the end of the proceedings
23 when they render the awards taking into account the final decision on costs of arbitration. Just
24 to end on what are those factors where the reasonableness context needs to be taken into
25 account. First, you need to look at and just to give a timeline, there are just five factors broadly.
26 The first one is agreement of the parties, as you know the very nature of you entering into an
27 arbitration is through that arbitration agreement, be it submission later or the original
28 agreement.

29

30 So, whether the costs of the arbitration are in line with the arbitration agreement or the
31 submission agreement, what are the institutional rules as we looked at from 40 to 42 of
32 the UNCITRAL Rules, read with Rule 18 of the AIAC Rules. The second part of it is the
33 Procedural Order. So arbitration commences, Procedural Order number 1 kicks in. What was
34 it that was agreed between the parties on Procedural Order number 1 in relation to costs,
35 whether there will be different submissions as to or hearings as to the cost. Then you have to
36 look at additional guidelines and the applicable law, of course, and also at times culture
37 expectations especially when it's an international arbitration. That's the first part arbitration



1 agreement. The second part is the relative success and failure of the parties. And that is where
2 it is, how do you generalize that. The third is reasonableness of legal and other costs incurred
3 by the parties. Why? Because it involves two factors, cost with a proportional to the monetary
4 value and the second is costs are proportionate and reasonably incurred. And this is very
5 reasonable is in my experience in one of the matters at the AIAC, we actually had a certain
6 situation where during cost submission, if I may put numbers the Respondents side value if
7 was let's say 2X, the petitioner's value in terms of cost of arbitration was almost 12X, and they
8 were actually justifying it through different submissions. And they were back and forth. And
9 that is where this factor also comes in. The last two factors being the proof of cost, which is
10 submitted by the parties, and how the Tribunal can actually determine based on that proof
11 and how they have determined and allocated those costs. And the last being the improper
12 conduct and bad faith of the parties. And this is very important because when you're looking
13 at improper conduct, it needs to include improper conduct and procedural steps. Improper
14 conduct in conducting and taking of evidence. As for the IBA Evidence Rules, if IBA is opted
15 in. False witness or expert evidences which are not in line with the due process of law, you've
16 got false submissions to the Tribunals. And, of course, lastly, lack of professional courtesy,
17 unsubstantiated fraud allegations and unprofessional behaviour. I think that's from me on the
18 broader context of cost of arbitration. Thanks, Bhavini.

19

20 **BHAVINI SINGH:** Thank you. Abinash. While we're still on theme of costs, I would like to
21 ask the next question to Abinash and Chu Yin. Another much debated topic in relation to
22 monetary allocation is the question of third party funding and whether or not disclosures are
23 important in this. So what are your thoughts about these issues?

24

25 **NG CHU YIN:** Thank you, Bhavini. Just to highlight to everyone here that we have put up
26 the QR code for our Arbitration Rules 2023. So while the panellists are discussing, maybe this
27 would be more helpful if you have the rules on hand that you can refer to. So third party
28 funding is included in Rule 12, of our 2023 Rules. And there are three main reasons that why
29 we decided to include the disclosure of third party funding in our rules. The first issue is that
30 in Malaysia we do not have regulatory to deal with third party funding. So there are other
31 jurisdiction who has such a requirement that impose the obligation on the parties to disclose
32 the party funding. That's why there are differences between the legal system in different
33 countries and hence that's the reason why we include such a clause in the Rules. And the
34 second reason is that the disclosure of the third party funding may be very important for
35 the Arbitrator or the Tribunal to determine whether there is any conflict of interest, because
36 that would in fact, the impartiality or the biases of the Arbitrator, by knowing who is financing
37 the proceeding that would help to ensure that the Arbitrators are free from any undue



1 influence. And the third reason that we consider is on the part of the enforcement of the
2 arbitration, the award, because some of the jurisdiction they have requirements on the
3 disclosure of the party funding before they can enforce the arbitration award. As such, we have
4 included such rules in our 2020 Rules, just to cater for this situation.

5
6 **ABINASH BARIK:** Thank you Chu Yin. In terms of the rules, I think one of the critical points
7 that we need to address is when it was first included. When I was there between 2019 and
8 2022, that was the first time that we actually included in the previous version of the Rules,
9 third party funding. And to give more context, in a matter of A versus B, there was a certain
10 allegation where the concerned Arbitrator was challenged. And this specific issue came in
11 where one of the grounds of the challenge was the nondisclosure of third- party funding, which
12 was not there under the 2018 Rules. Just to give you a background on how third party funding
13 disclosure first came about. After the 2021 Rules, the present Rules, which is the 2023 Rules
14 and when you're looking at it, you have to read it from the context of not only the Arbitration
15 Rules, but the UNCITRAL Rules. So Rule 12, which specifically deals with third party funding,
16 it addresses a very interesting point. That the party that is funded by a third party in relation
17 shall disclose the existence of the funding and the identity of the funder. Part 2, 12(2), the
18 declaration shall be repeated along the proceedings until its conclusion, where [UNCLEAR]
19 facts so require, as upon the Tribunal or the AI [UNCLEAR]. And when we are looking at these
20 contexts of disclosure, we need to understand that there are two other grounds- the additional
21 powers of the Arbitral Tribunal to conduct the arbitrary under the AIAC rules. And also you
22 have to look at the powers of the Arbitral Tribunal under the UNCITRAL Rules to conduct
23 arbitration proceedings. And when we look at those things, especially in Article 17, which
24 specifically states the Arbitrator may conduct the arbitration in such matter, so and so
25 [UNCLEAR] and shall conduct proceedings to avoid unnecessary delay and expense and fair
26 and efficient process for resolving the party's dispute. So it is very important that when we are
27 looking at third party funding in that context that due process is always to be followed by the
28 parties and disclosure is maintained.

29
30 **BHAVINI SINGH:** Thank you so much Chu Yin and Abinash . I would now like to ask
31 Mr. Mrinal Jain, what do you think is the role of experts and expert witnesses in ensuring
32 optimal outcomes in arbitration proceedings?

33
34 **MRINAL JAIN:** Thank you, Bhavini. I'm grateful to AIAC [UNCLEAR] Sundar, Raju
35 and MCIA for inviting me for this panel. A very good afternoon to all of you. I noted that my
36 colleague Abinash referred to my name when cost efficiency was being talked about. So I just
37 would like to clarify that what he means is that we, as damages experts are very cost efficient.



1 We are reasonable as compared to the value addition that we bring onto the table. I hope that's
2 what you meant right. Thank you so much Abinash for endorsing that. So before I begin, I
3 would like to clarify that I'm not a lawyer. I'm an economist. I went to St. Stephen's College in
4 Delhi. So I am Delhiite partly and I'm a financial damages and valuation expert, and our role
5 becomes very critical in arbitrations in terms of substantiating and arriving at a reasonable
6 value of claim to assist the Tribunal members in understanding some of the technical issues
7 in assessment of these claims. So when somebody asks, what's really the role of a damages
8 expert, in simple terms, we quantify damages, claims and losses that could involve complex
9 economic, financial and/ or valuation issues. And we assist the Tribunal. Our overriding duty
10 is towards the Tribunal, regardless of which party appoints us, or even if the Tribunal directly
11 appoints us. So our overriding duty is towards them to assist them in understanding some of
12 these technical issues, providing our opinions very clearly in an unbiased way based on
13 principles and valuation methodologies that are scientifically and globally accepted. Clearly
14 stating out the facts of the case, instructions from our legal Counsels, if we are party appointed,
15 or if we're Tribunal appointed, clearly setting out instructions that have been given to us by
16 the Arbitrators, and then also sending out our conclusions or opinions which the Tribunal is
17 seeking for. Now there are various types of experts and there's an interplay between those
18 experts that can happen in large infrastructure disputes, especially. I have my colleague here
19 who's a delay expert, actually from Singapore. So normally, when you look at
20 infrastructure, large complex construction disputes, there could be issues related to extension
21 of time, and therefore you require delay experts who could do a very detailed delay analysis
22 and assist the Tribunal in arriving at the total number of delay days and also trying to identify
23 those delays are attributable to which party, right? Which is the point of contention in such
24 kind of matters. You then have quantity surveyors who are again, Civil engineers, who would
25 opine on the Bill of Quantities, who would opine or would carry out a forensic review of the
26 underlying supporting documents to substantiate the quantum of liabilities being incurred.
27 And then you have economic damages and valuation experts like me, who would opine on
28 various heads of claims, such as reliance damages, expectation damages, or disgorgement
29 benefits, which are sort of non- compensatory damages, which you often see in cases of
30 infringement of IPR, trademark or breach of non- compete or exclusivity clauses sort of
31 situations. So when you ask about the role of a damages expert, what's important to
32 understand is that while we may be appointed by either of the parties and therefore we are
33 governed by the engagement letters that we sign with the clients. We are governed by the
34 confidentiality clauses in those engagement letters. We basically carry out the damage
35 assessment as per the instructions given to us by our Counsels with an overriding duty towards
36 the Tribunal to provide an independent, unbiased opinion on the subject matter. Clearly



1 stating out what are the facts of the case, clearly stating out the instructions, the assumptions
2 that we have made, and the conclusions that we have made. Thank you.

3

4 **BHAVINI SINGH:** Thank you, Mr. Mrinal, and in furtherance to this we also see a trend of
5 technical professionals and damages experts and other valuation experts being appointed as
6 Arbitrators as well, in addition to their usual roles. So what do you think, are the
7 advantage and challenges of technical professionals who sit as Arbitrators on panels? And
8 how do you think having a more diverse panel would be better for parties to resolve their
9 disputes?

10

11 **MRINAL JAIN:** Sure, I could only think of advantages of having a very diverse Tribunal. As
12 I said, there are several large, complex infrastructure construction disputes where having a
13 Civil engineer as one of the Arbitrators, would be extremely beneficial, or if it's an extremely
14 complex maritime dispute or a telecom dispute where a telecom or a sector expert, if he or she
15 is one of the Arbitrators, it would be very helpful to get those technical inputs. Of course there
16 are caveats around that. I mean if you're dealing with technical experts, for any technical
17 person to become an Arbitrator, he or she should be empanelled with the AIAC rules, with
18 the AIC procedures. He or she should be very familiar with the legal and procedural aspects of
19 the arbitration, as per the AIAC rules, which AIAC supports is what I understand. The thing is
20 that for these technical experts to come on board as one of the Arbitrators, they should be
21 empanelled. They should be qualified to be appointed as an Arbitrator, and that could be one
22 of the limitations, I would say they would have to go through those procedures and get
23 empanelled. Another practical challenge that I see is usually if it's a sole Arbitrator case I don't
24 think parties would agree to appoint any Arbitrator who would be a non-lawyer. Even if it's a
25 three panel Arbitrator the challenge is which party would agree to give up their choice of
26 appointing lawyer as an Arbitrator versus a technical expert as an Arbitrator. So these are some
27 of the practical issues that I've seen in my professional career as a challenge. As an alternate
28 what I definitely see, a Tribunal appointed expert can be a good option to address some of the
29 issues at the first place why you wanted technical expert as an Arbitrator. So if the Tribunal
30 feels that the party appointed experts have failed to provide an independent, unbiased opinion,
31 they always have an option. And that is again allowed under AIAC rules. They always have an
32 option to appoint a Tribunal appointed expert who would then assist the Tribunal directly in
33 arriving at some of these conclusions on the technical issues. Now, these technical issues could
34 be wide ranging and some of the claims and damages that I've seen in the
35 Asian International Arbitration scenario are either reliance damages or sort of loss of profit
36 cases, some of the wasted costs under reliance damages I've seen have been very
37 complex, there have been overlapping issues of costs. And again, you need a quantity surveyor,



1 or you need a damages expert who could actually review these underlying thousands of
2 documents could be invoices, Purchase Orders to substantiate the quantum of liability
3 incurred. Again, in alternate, I've seen expectation damages under the principle that if the
4 contract would have been fully performed and the parties would have fulfilled their
5 obligations the parties would have earned certain amount of profits in future, and those profits
6 are lost either because of contractual breaches or wrongful terminations. So you definitely
7 need a valuation expert to arrive at that loss of profit figure, which is calculated as a difference
8 between the counterfactual [UNCLEAR] scenario in the actual scenario. So how robust your
9 counterfactual scenario is whether it's reasonable, reliable, and credible. The Tribunal wants
10 to understand that. It's not easy to project future cash flows managing emanating out of a
11 contract. And that's where experts like us come into the picture, where they help the Tribunal
12 in understanding that this is the counterfactual scenario and in absence of the breaches, but
13 for the breaches, this is how the parties have earned their profits over the remaining life of the
14 contract. And that is where they assist the Tribunals in arriving at a reasonable figure of these
15 loss of profits. So again, what's important is that if the parties fail to appoint one of the
16 Arbitrators as a technical expert, they always have an option under the AIAC Rules to appoint
17 Tribunal appointed expert who could then assist them in arriving at a reasonable figure of the
18 claim. Thank you.

19

20 **ABINASH BARIK:** Just quickly adding on the legal side and this is one banter me
21 and Mrinal had back in Kuala Lumpur. It was a long dinner and a bigger debate with other
22 colleagues in Kuala Lumpur. On this exact point as we were looking at, other alternates to
23 appointment of Arbitrators and following up on what Ajay had said, the pie is really big, just
24 like you've got the fight between ad hoc arbitrations to institutional arbitrations. I think one
25 of the narratives that we need to understand and appreciate is they are Arbitrators. Technical,
26 non-technical. They are Arbitrators. Once you're an Arbitrator, you're appointed. And I think
27 what we need to do generally, from the humble experience that I've had is we need to have
28 more and more qualified and trained Arbitrators to have the bigger pool. And my reason for
29 that is on the basis of client request is because first time efficiency. You won't get dates from
30 the Arbitrators for months. Once it's adjourned for A, B, C reasons, you won't get it. The second
31 is as I was emphasizing under cost is fee agreement. And as we know if you have more options
32 of qualified people, you'll have better bargaining chip for parties to ensure that you can reach
33 reasonable fee agreements. And then of course, have experts from construction sector or from
34 maritime sector who are Arbitrators who would enlarge the pool, ensure there is efficiency and
35 also reduce cost. That's my take. Thanks.

36



1 **NG CHU YIN:** I would like to jump in a little bit on that. I was a quantity surveyor for more
2 than ten years, and then I move on to claim consultancy dealing with the delay. So from I think,
3 from my perspective as a technical professional, last time before I jumped into the law
4 profession, I think the difficulties that we always face is because we only have one side of the
5 view. And that to become an Arbitrator, to oversee everything it would be quite challenging,
6 because one is because of the legal issues that the technical professional may not be as good as
7 the legal professionals. The other side is that the lawyers tend to, I'm sorry, I think a lot of
8 lawyers here, tend to confuse the Tribunal, which a technical professional may not be able
9 to be validly determine the issue, and then for experts like delay experts or quantum experts,
10 I was involved in the arbitration where we are giving our opinion on a delay issue and also a
11 quantum issue like loss and expense. So, the involvement of the whole process is just mainly
12 on when the hearing was conducted, we only involved in the cross examination on these
13 certain issues. So again, it's only very focused on one issue and not the other issues. And these
14 are the challenges that I think. But in the arbitration industry from our experience, the
15 panellists, there are a lot of dual qualification Arbitrators. I can give an example the
16 Director, [UNCLEAR] Sundara, he was architect and then he studied law. And then he was
17 practicing law as well. So with someone have a technical knowledge as well as legal
18 background, that would help to understand the legal issues as well as the technical background
19 as well. So, I think some of them that I know I think from the Singapore is Mr. Chow Kok Fong.
20 He is also a quantity surveyor as well as he has a law degree. So with that specific type of
21 Arbitrators, I believe that this would bring more advantages than disadvantages. Thanks.

22
23 **BHAVINI SINGH:** Thanks Chu Yin. I would now like to quickly invite Mr. Abinash to
24 provide his comments on another trend that we're witnessing in the Asia Pacific region, which
25 is the rise of sports disputes. How do you see this developing in the future, and what shape do
26 you think it will take?

27
28 **ABINASH BARIK:** Thank you for that question Bhavini. I think sports, I think everybody is
29 enjoying sports right now. The Cricket World Cup is the flavour of the month and it's going go
30 on and so on and in different jurisdictions you've got different sports. But I think one of the
31 things having advised people in the sports industry on commercial side and on the dispute
32 side when I was at the AIAC when I was looking at the sports arbitration rules, I think there is
33 actually a dearth and recognition of sports disputes and understanding what are sports
34 disputes. I mean there are institutions that have come up as a dedicated Maritime Arbitration
35 Centres because Maritime is a big sector. So is sports. And what we need to understand is when
36 we look at sports being a sportsperson, I feel proud that AIAC has at least come up as an
37 institution, as a commercial institution with a dedicated arbitration rules, which was launched



1 in 2023, which is effective 6 October this month. One of the key factors when I was looking
2 at sports arbitration is we need to understand, and I'll quickly wrap up given that paucity
3 of time is you've got the International Olympic Committee, the IOC, and you've got the Code
4 of Arbitration for Sports, which facilitates settlement of any private contention arising
5 between sports activities and the independence of, and facilitates the settlement of any dispute
6 that arises also in relation to sports activities in line with the ICAS statute. Now, when we look
7 at the Asia Pacific region, we need to see before the AIAC there were also certain other
8 developments. So, in terms of Japan they actually constituted a body of the Japan Sports
9 Arbitration Agency JSAA, which provided arbitration and mediation for sports related
10 disputes. So did Korea with a Sports, Korean Sports Arbitration Committee, the KSAC in 2006
11 for resolution of disputes after the 2002 World Cup, and for the steady growth and facilitation.
12 So we need to understand that these developments have been happening around the world.
13 But they have not actually reached a level where they have become mainstream. Recently in
14 India we also had the development of sports arbitration. Very few people would know. Maybe
15 is in 2021, very recently, just two years back the Sports Arbitration Centre of India has been
16 founded which has been supported and provided by the Ministry of Law and Justice. But what
17 we need to do is ensure that there is more proactiveness. But there is one problem that I see
18 with new institutions which would come up, is they do not have the institutional information
19 experience and background to run an arbitration which is from day zero if you may look at it
20 till the rendering of an award and all the procedural issues that come with it. And I think that
21 is where AIAC did a very smart move, I would rather say is with the 2023 Rules they have also
22 launched a Sectoral Rules with the Sports Arbitration. And just quickly touch upon the only
23 provision that really matters is Rule 1. And in Rule 1, which discusses the scope they've kept it
24 very broad, where they mentioned especially in 1.2, where they say the party's agreement to
25 refer to a sports related dispute under the rules may be contained in the arbitration agreement.
26 And in 1.3 they clarify a sports related dispute submitted under the Rules may relate to any
27 financial or non- financial aspect of the performance or development of any sport, and may
28 include more generally, any activity or matter related or connected to sports. I think this
29 definition of the AIAC, which fundamentally places the scope of sports arbitration with the
30 experience of the institutional experience of procedural rules of the rest of the AIAC
31 Arbitration Rules, I think will become a game changer. And I think in the Asia Pacific region
32 that needs to be promoted actively, especially with the growth of sports and all kinds of sports,
33 including e-gaming, sports. Thank you.

34

35 **MRINAL JAIN:** Abinash, I just want to add one thing here. I've had the privilege of working
36 on few IPL disputes in the country, and what I've realized is the value of damages and claims
37 in such sports arbitrations could be potentially extremely high. And therefore, the stakes that



1 are involved are very high, and therefore, I fully endorse your view and agree with you that
2 there has to there has to be a requirement for proper administration of such sports related
3 arbitrations because these are huge monies and this is public money that is involved. If you
4 talk about specially IPL and Cricket, look at their brand values. Look at the stakes that are
5 involved in those. And correspondingly, if there are wrongful termination of these franchisee
6 agreements, there are huge loss of profit cases and cost that are involved, so completely agree
7 with you. Thank you.

8

9 **BHAVINI SINGH:** Thank you so much, Mr. Mrinal and Abinash. Lastly a question to the
10 panel as a whole. In addition to arbitration what do you think about the legal landscape of
11 mediation in your respective jurisdictions particularly with reference to the Indian Mediation
12 Act that has been recently passed by Parliament? And in Malaysia with regard to
13 the Mediation Rules launched by the AIAC, as well as the Malaysian Mediation Act?

14

15 **AJAY THOMAS:** Maybe let's start off with the Indian mediation scene. I think we live in very
16 interesting times, perfectly sums up the arbitration, sorry, the mediation scene in India.
17 Mediation as most of you know is not a new concept in India. It's a concept which goes to,
18 which can be traced back to times immemorial to the ancient epics Lord Mahabharat, in
19 Mahabharat you had Lord Krishna acting as a Mediator in the battle of Kurukshetra between
20 the two warring sides. But it is joked often that despite being a Mediator, he could not resolve
21 the disputes between the two warring sides and the war went on. Jokes apart ladies and
22 gentlemen, I think mediation as a concept has had a long history in India. The first codified
23 statute which gave wings to the process of arbitration was the Industrial Disputes Act of 1947,
24 and since then the CPC, the Commercial Courts Act and also the Consumer Protection Act of
25 2019 have actually endorsed and promoted the use of mediation in disputes. And if I were to
26 share a little bit of statistics, there are statistics which have come out from the National Legal
27 Services Authority for the year '21-'22. And these statistics make for very interesting hearing
28 and reading. India has 464 ADR Centres, of which 397 are functional. There are 570 Mediation
29 Centres, 16,565 Mediators and nearly 53,000 cases were settled through the medium of
30 mediation. So, ladies and gentlemen it is a given, that mediation is an extremely popular
31 method of dispute resolution in India. And I think it's only going to get more popular because
32 in September, September 13, I believe to be precise, the Mediation Act received the assent from
33 the President of India the Mediation Bill received the assent from the President of India, and
34 is now enforced, and I believe this is a watershed moment in the history of mediation and
35 conciliation in India for multiple reasons. One is for the first time this issue of, there was some
36 sort of, there was some sort of confusion in the minds of a lot of people as to what is mediation,
37 what was conciliation. That doesn't exist anymore. Because now the whole process of



1 conciliation mediation has been fused into this unified process, called mediation. Part 3 of the
2 Indian Arbitration and Conciliation Act does not exist in the statute book anymore, courtesy
3 the Mediation Act. So you have a unified concept called mediation. So I had this doubt for the
4 longest time as to what is this difference between mediation and conciliation. Because Indian
5 statutes alternatively made references to mediation and reconciliation. And if you were to look
6 at the few salient features of this Act, I would say it talks about voluntary pre-mediation pre-
7 litigation mediation enforceability of mediated settlement agreements is I think a fantastic
8 provision of this new Act. It talks about the mediated settlement agreement being final and
9 binding on the parties and being executed as if it were a decree of a Court of law. The Act is
10 very encouraging and promotes the concept of online mediation. So watch this space.
11 The ODR the Online Dispute Resolution space is going to be very active in India in the months
12 and years to come. Also, for the first time you have recognition given to the concept of
13 institutional mediation. Earlier it was said that the Indian Arbitration Act was
14 institutional arbitration agnostic. Now you have the Mediation Act again, which is not
15 agnostic with respect to the institutionalization of mediation. So that's again, I think a
16 takeaway is that it appears that the future of mediation in India is also going to be institutional.
17 And finally, it also talks about the establishment of the Mediation Council of India, which I
18 think will be a step in the right direction because one big lacunae in the field of mediation is
19 the lack of centralized standards for Mediators. I think the establishment of a Mediation
20 Council of India will greatly assist in having standards for Mediators. And I'd like to end with
21 one thought, ladies and gentlemen, which looks at the merger of the roles of a Mediator and
22 Arbitrator. There is a provision in the Indian Arbitration and Conciliation Act, Section 30
23 there's also similar provision in the International Arbitration Act, Section 17 of the Singapore's
24 International Arbitration Act, which talks about the Arbitrator encouraging the settlement of
25 disputes through the use of mediation. Now, this is something I would want you to just think
26 about it because this is a very little use provision with the Indian Arbitration Act. It's hardly
27 ever seen where you see an Arbitrator promoting and encouraging the use of mediation to
28 settle disputes. And I think this is something we really need to do when you look at it from an
29 arbitration or a Med-Arb or an Arb-Med perspective, I think this is extremely important to
30 look at this little used provision, Section 30 of the Indian Arbitration and Conciliation Act.
31 And on that note, ladies and gentlemen I'll share my brief comments with a quotation from a
32 gentleman named Paul Jalinas a former chairman of the ICC Commission on Arbitration
33 in ADR. And I quote Paul, he says "in the conscience of every Arbitrator there is a Mediator
34 who is sleep. The only question is, how do you wake him up." So, ladies and gentlemen, special
35 thought to this for those of you Arbitrators and Mediators in the audience, think about it. How
36 do you wake up the Mediator in every Arbitrator?

37



1 **BHAVINI SINGH:** Thank you so much, Mr. Thomas. We now open the floor to the audience
2 if they have any questions that they would like the panel to answer. Just a second.

3
4 **AUDIENCE 1:** Very good morning to Malaysian delegates from AIAC. I had an opportunity
5 to visit AIAC twice for [UNCLEAR] at Malaysia. I am only concerned about sports arbitration
6 which has been started very recently on 6th October. I have received some mail from AIAC
7 about sports arbitration rules. Sir, I just want to know whether it will be as per the cost or
8 [UNCLEAR] as per the AIAC sports arbitration rules? Because as per the IOC mandate Rule
9 59 of the IOC, it is mandatory for all the National sports federations, all the [UNCLEAR] to
10 incorporate arbitration clause in their Constitution, and for that purpose in 2010 in IOC,
11 Indian [UNCLEAR] was banned, but later on they have incorporated, but practically it is not
12 there. I'm a Sports Arbitrator Prakash, and I am fighting for the sportspersons in India. Also,
13 the thing is that some of the emergency arbitration fees, which has been put in the rules about
14 10,000 US dollar. But for the Indian sportsperson I think it will not be possible except the
15 Premier League or something they will be able to pay. But for selection purpose, for
16 their various disputes it will not be possible for the Indian sportsperson. So what is the
17 mandate for the case in sports Arbitration rules for those poor athletes of Indian.. that's my
18 question.

19
20 **ABINASH BARIK:** Thank you for the question. I think I have a very short reply because it's
21 an opt in procedure, so whoever would want to include the AIAC sports arbitration rules, they
22 can include which you rightly pointed through an arbitration clause, the model arbitration
23 clause of the AIAC. So accordingly, then the arbitration would be conducted under the AIAC
24 Sports Arbitration Rules. If not, then of course, you would have other remedies and other
25 rules. So the specific issue where AIAC would come into picture is whether you are inserting
26 an AIAC Sports Arbitration Rules for the AIAC to administer the arbitration and for
27 Arbitrators to be appointed under those rules.

28
29 **AUDIENCE 1:** Only my doubt is that whether it is recognized by OCA , Olympic Council of
30 Asia, like for other things it is recognized by ICAR. But whether this will be recognized by the
31 OCA that arbitration has to be, because in India the cases are lot, people are suffering from
32 last six years in the High Court and Supreme Court. So it should be included with the mandate
33 of the OCA that every petitions, every NOC of the Asian countries should follow these things.
34 That is my concern.

35
36 **ABINASH BARIK:** Yes. I think the AIAC would be in a better perspective because this has
37 just come in October very recently. So, I think we'll have to wait and watch for that.



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AUDIENCE 2: My name is Sushil Shankar. This question is for all the panellists, but more specifically for Ajay. Because he just mentioned that it is unfortunate that in the India context the Arbitrators don't resort to mediation. Also and then there was this quotation about waking up the sleeping Mediator in the Arbitrator. Now I understand this is fine in the context of a Med-Arb clause or an Arb-Med clause, whatever, but when the mandate is purely arbitration why should an Arbitrator even think of it? You'll be exceeding your brief, wouldn't you if you go into a domain that you would not be specifically tasked to do?

AJAY THOMAS: I think the simple answer is to, there is an obligation cast upon you by the statute itself. Section 30. It says that it shall not be incompatible with an [UNCLEAR]

AUDIENCE 2: But it doesn't. It's not incompatible. But there is no duty. There's no need to take that extra step.

AJAY THOMAS: No. Explore the option. So if you're looking at this now... ,

AUDIENCE 2: If the parties, what you are saying is if the parties come forward and say that they want to mediate, fine, then the Arbitrator. But there's no need for the Arbitrator to be proactive for mediation when the mandate is not that. That's what I'm saying.

AJAY THOMAS: Sure. So, I think, where do you draw your mandate from? So you draw your mandate from the arbitration agreement and you draw your mandate from the law, the *Lex Arbitri*. So in India and also in Singapore, the *Lex Arbitri*, there is a sort of informal obligation with a consent of the parties to enable, which enables the Arbitrators to encourage the use of mediation, other means to settle disputes. So there are two dimensions to this. One is the dimension where an Arbitrator encourages parties themselves to go and try and settle the dispute. The second dimension is a little more controversial where the Arbitrator himself or herself acts as a Mediator. Now, from a common law perspective, from a common law perspective, this is something a little difficult for us to digest because the question asked is is it ethical? Is it right for an Arbitrator to also be wearing the same hat as a Mediator. For those of us grounded in the common law, this seems like a no-go area, but if you were to look at it from a civil law perspective most civil law countries, you look at Germany, you look at even China, there appears to be absolutely no prohibition under the Courts, their respective Courts for a Mediator, for an Arbitrator to be also acting as a Mediator, and it's very common to do so. I think these are just a few short comments and answers to your query sir.



1 **ABINASH BARIK:** Just to add, you need to look at Article 17(1), sir actually, sir. It is an
2 obligation on the Arbitral Tribunal to ensure and explore that they resolve the disputes in the
3 most cost efficient manner. That's it. Thank you

4
5 **BHAVINI SINGH:** All right. Thank you so much, everyone. And I think that we have already
6 exceeded our time. So we thank you again for joining us here today. And I think we can
7 conclude the session here. Thank you so much. Also before that, as we conclude, I also
8 invite Ms. Chu Yin to present a token to our panellists before we leave.

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15 ~~~**END OF SESSION 2**~~~
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